CLARIFICATION No. 1 – QUESTIONS AND ANSWERS

Tender: Supply of new off-road 4x4 vehicle for Public Institution Galicica National Park

Publication reference: Prespa Green & Blue Initiative, 05-604/1

Contracting Authority: Public Institution Galicica National Park

With reference to the questions received from a prospective tenderer, the Contracting Authority provides the following clarifications:

Question 1 – Final Payment Terms

The final payment shall be made within 90 days after receipt of the invoice and vehicle acceptance documents. The tenderer notes that this requirement is not aligned with its company policy, according to which the vehicle must be paid in full (100%) prior to handover. Would the Contracting Authority consider alternative payment arrangements, including full payment prior to vehicle delivery, or is the payment arrangement specified in the Tender Dossier mandatory?

Answer:

> The payment terms specified in the Tender Dossier remain unchanged. In accordance with the contractual conditions, the payment arrangement consists of 40% pre-financing and 60% balance. The final payment shall be made in accordance with Article 26.3 of the Special Conditions. Therefore, the proposed arrangement of 100% payment prior to delivery cannot be accepted.

Question 2 – Performance Guarantee

Is the 10% Performance Guarantee a mandatory requirement without exceptions?

Answer:

> Yes. In accordance with Article 11.1 of the Special Conditions, the Performance Guarantee shall amount to 10% of the total contract price, including any amounts stipulated in addenda to the contract. The requirement specified in the Tender Dossier remains unchanged.

Question 3 – Pre-financing Guarantee

Is the Pre-financing Guarantee mandatory in all cases where the supplier receives the 40% advance payment?

Answer:

> Yes. In accordance with Article 26.5 of the applicable contractual conditions, the 40% pre-financing payment is subject to the provision of the required guarantees, including a Pre-financing Guarantee covering the full amount of the pre-financing payment. Any exception shall apply only where expressly provided for in the applicable contractual conditions.

Question 4 – Delivery Period

The Tender Dossier requires delivery within 60 days after contract signature. Could this period be extended in justified circumstances, such as production lead times or factory delivery schedules?

Answer:

The delivery period specified in the Tender Dossier remains 60 days. Any extension of the period of implementation may only be considered in accordance with Article 20 of the General Conditions and subject to the conditions and procedure established therein. No extension of the delivery period is granted or guaranteed in advance by this clarification.

Question 5 – Spare Parts Availability

The Tender Dossier requires the availability of spare parts and their provision for seven years after contract signature. Does this requirement mean that spare parts must be physically stocked and immediately available at all times?

Answer:

The requirement remains as specified in the Tender Dossier. The contractor shall ensure authorized service and spare parts availability in the country of delivery and shall provide spare parts for a period of seven (7) years from the date of contract signature, in accordance with the Tender Dossier. No additional requirement beyond those specified in the Tender Dossier is introduced by this clarification.

Question 6 – Delivery Location

The Tender Dossier contains references to both Ohrid and Resen as delivery locations. Could the Contracting Authority confirm the applicable delivery location?

Answer:

The Contracting Authority confirms that the delivery location is Ohrid, Republic of North Macedonia (DDP Ohrid). The inconsistency in Article 13.2 of the Special Conditions has been corrected. Please refer to Corrigendum No. 1 to the Tender Dossier.

Question 7 – VAT and Customs Exemption

The Tender Dossier indicates exemption from VAT, customs duties and other public charges related to the project. Could the Contracting Authority confirm whether it will provide the necessary certificates and supporting documentation for VAT and customs exemption and indicate when such documentation will be made available?

Answer:

The applicable tax and customs arrangements remain as specified in Section 12 – Taxes and other charges of the Instructions to Tenderers. Tenderers shall prepare their financial offers in accordance with the requirements of the Tender Dossier. All amounts shall be quoted excluding taxes, while VAT, if applicable, shall be indicated separately. The applicable VAT and customs exemption procedures and related documentation shall be handled in accordance with the Tender Dossier and the relevant procedures and legislation applicable in the Republic of North Macedonia. No additional undertaking concerning tax or customs documentation is introduced by this clarification.

All other terms and conditions of the Tender Dossier remain unchanged.

This clarification shall be communicated simultaneously in writing to all prospective tenderers in accordance with the Instructions to Tenderers.